

## Compass and Broadband Solutions Partner Up to Speed Up Aussie Schools

- \$18,000 credit towards the Compass platform for new schools.
- A faster more reliable experience available for all Compass users.

**27 October 2015:** Compass and Broadband Solutions, two of Australia's fastest growing Education technology companies have joined forces to provide schools across Australia with a new way to access Australia's most trusted and capable school management platform. Schools can now access the cutting edge Compass school management platform through Broadband Solutions' Digital Education Fund, a pool of up to \$18,000 available to schools who sign up to new Broadband Solutions' Internet services.

"This is an exciting partnership for both our companies. We have the same clients and our services work exceptionally well together. It makes sense from a customer service point of view for us to work together," said Sam Bashiry, Managing Director of Broadband Solutions.

"Compass prides itself on helping schools become more efficient and manageable. This partnership will help us help schools get the most out of our platform," said John de la Motte, Director of Compass.

Compass through Broadband Solutions is not only more affordable, it's better. Broadband Solutions is able to provide schools with an unparalleled Compass experience by keeping all traffic 'On Net'. This is because Compass already runs on Broadband Solutions' state-of-the-art network. When schools sign up to a new Broadband Solutions service, all network traffic between the school and Compass will be on the same network. This results in faster and more reliable service.

"We understand that the digital classroom is placing unprecedented demands on school network infrastructure. Our services already help schools across the country access the bandwidth they need at highly competitive price. This partnership will provide extra value to schools who want to become capable modern educators," said Sam Bashiry, Managing Director of Broadband Solutions.

The fund sits atop Broadband Solutions' envied *Bandwidth on Demand* technology, through which schools incrementally increase and decrease their bandwidth as their usage changes over time. The technology ensures schools only pay for the data they need while retaining the ability to instantly cater for increased usage.

"Our approach to Internet bandwidth management focuses on the school's temporal needs. Network administrators can modify bandwidth limits, based on usage, to ensure costs are kept at an absolute minimum and that available bandwidth is always capable of supporting all devices on campus," said Mr. Bashiry.

Over the past 3 years, Broadband Solutions has worked closely with educators to develop tailored network solutions that address the unique challenges of the education sector. Boasting a highly flexible and affordable suite of essential services, including voice and internet connectivity, and cloud storage and software deployment, Broadband Solutions has been able to improve the learning experience of countless students.

To find out more about the partnership, visit <http://www.broadbandsolutions.com.au/solutions/education-solutions/> contact Broadband Solutions today by phone 1300 683 000 or email [sales@broadbandsolutions.com.au](mailto:sales@broadbandsolutions.com.au).

## About Broadband Solutions

Broadband Solutions is one of Australia's most reliable and fast growing Internet Service Providers, offering innovative IP solutions to organisations in Australia, New Zealand, and Asia. Our mission is to help our customers connect to their world through *constant innovation* and *dedicated support*. We provide our customers with an unmatched variety of *smart ways to say hello*.

## Broadband Solutions Media Contact

Tom Davey  
(+614) 0338 8477  
[tom@broadbandsolutions.com.au](mailto:tom@broadbandsolutions.com.au)  
[www.broadbandsolutions.com.au](http://www.broadbandsolutions.com.au)

## About Compass

Compass is a trusted and leading school management platform providing a comprehensive suite of integrated tools and school services. We are committed to delivering leading edge, school centric functionality that reduces the administrative burden on teaching and education support staff, while providing a simple portal for parents designed to improve communication and develop the home-school partnership.

## Compass Media Contact

Tristan Penrose  
(+614) 4710 9886  
[tpenrose@compass.edu.au](mailto:tpenrose@compass.edu.au)  
[www.compass.edu.au](http://www.compass.edu.au)